

# Tech Source

## **Tech Source and Acal Electronics Limited Strategic Partnership June 3, 2003**

Tech Source, Inc and Acal Electronics Limited today announced that they have entered into a Strategic Partnership for Sales and Support of Tech Source's Air Traffic Control graphics and associated display products within the EMEA territory.

This Strategic Partnership goes beyond a simple manufacturer and Distributor relationship and sees both companies collaborating at engineering level to bring advanced display technology to the ATC community.

This announcement coincides with the formation of Acal's ATC Division staffed with engineers and sales personnel forming a focused team for this important market segment. Each team member has undergone extensive training at Tech Source's headquarters in Florida and a dedicated demonstration facility has been set-up at Acal's premises in Church Crookham.

Tech Source's existing Customer base within EMEA will benefit from local time zone support, warranty and logistics now provided by Acal's extensive coverage.

Acal Electronics is part of Acal PLC which is quoted on the London stock exchange and has 11 offices in continental Europe and 11 in the UK. The group has sales of nearly £300m (€500m) and approximately 990 staff.

Contact;

James Still  
Divisional Manager  
Acal ATC  
Acal Electronics Ltd  
Church Crookham Hampshire  
GU52 0RD United Kingdom

E: [Jstill@AcalElectronics.com](mailto:Jstill@AcalElectronics.com)  
E: [ATC@AcalElectronics.com](mailto:ATC@AcalElectronics.com)  
T: +44 (0) 1252 858585  
F: +44 (0) 1252 858001